



Property Market Chart Pack

Our Insights. Your Story.

January 2020



Residential Real Estate Underpins Australia's Wealth



RESIDENTIAL REAL ESTATE

\$6.9 Trillion



AUSTRALIAN SUPERANNUATION

\$2.9 Trillion



AUSTRALIAN LISTED STOCKS

\$2.0 Trillion



COMMERCIAL REAL ESTATE

\$1.0 Trillion

Data for December 2019



10.4 million **Number of dwellings** \$1.81 trillion **Outstanding mortgage debt** 51.5% Household wealth held in housing 421,111 Total sales p.a.

\$254.4 billion Gross value of sales p.a.



8%

6%

4%

2%

0%

-2%

-4%

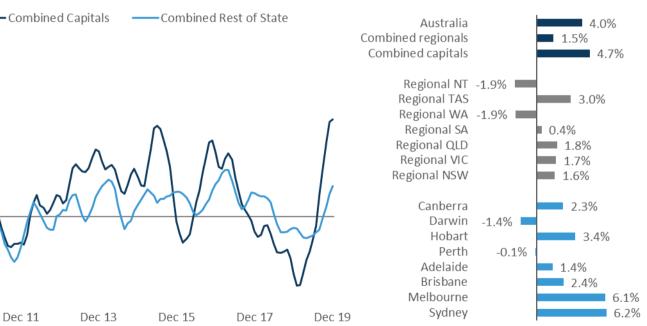
Dec 09

National dwelling values increased 4.0% over the December quarter, which was the fastest quarterly growth rate since November 2009



Combined Capitals

Quarterly change - Dec-19



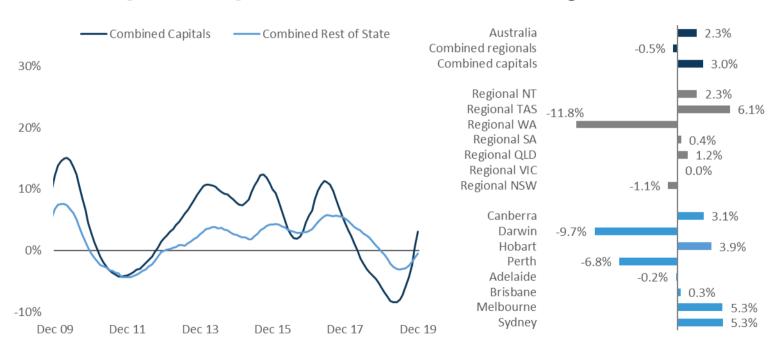
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National dwelling values were 2.3% higher over the year, with most regions experiencing positive annual growth



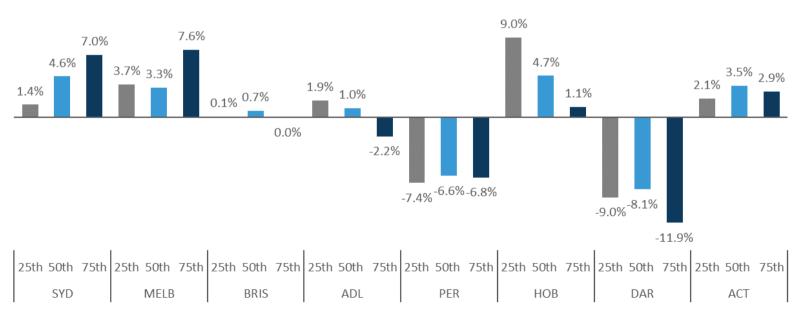
Annual change – Dec 19





Nationally, the high end of the market shows the strongest performance, led by a pattern in Sydney and Melbourne

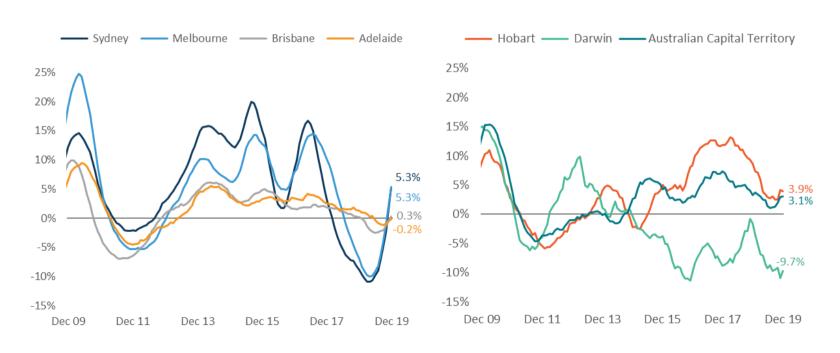
Annual dwelling value growth by percentile, Greater Capital City Region – December 2019





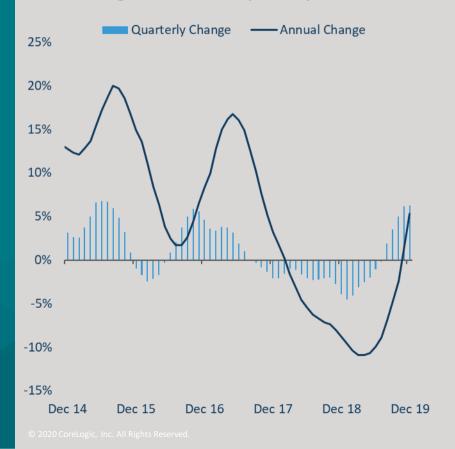
Dwelling values increased in five of the eight capital city markets over the past 12 months

Annual change in dwelling values





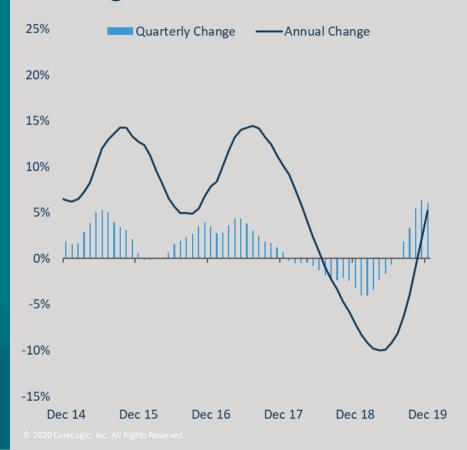
Quarterly and annual change in dwelling values - Sydney



- Sydney dwelling values increased by 1.7% in **December**
- Dwelling values increased 6.2% in the quarter
- Sydney dwelling values are up by 5.3% in the past year
- Sydney dwelling values are -6.4%
 below the record high, which was in July 2017



Quarterly and annual change in dwelling values - Melbourne



- Melbourne dwelling values increased by 1.4% in **December**
- Dwelling values increased 6.1% in the quarter
- Melbourne dwelling values are up by5.3% in the past year
- Melbourne dwelling values are -2.3% below the record high, which was in November 2017



Quarterly and annual change in dwelling values - Brisbane



- Brisbane dwelling values increased by 0.7% in **December**
- Dwelling values increased 2.4% in the quarter
- Brisbane dwelling values are up by 0.3% in the past year
- Brisbane dwelling values are -0.1% below the record high, which was in **April 2018**



Quarterly and annual change in dwelling values - Adelaide



- Adelaide dwelling values increased by 0.5% in **December**
- Dwelling values increased 1.4% in the quarter
- Adelaide dwelling values are down by
 -0.2% in the past year
- Adelaide dwelling values are -0.2%
 below the record high, which was in
 December 2018



Quarterly and annual change in dwelling values - Perth



- Perth dwelling values were unchanged in **December**
- Dwelling values decreased -0.1% in the quarter
- Perth dwelling values are down by-6.8% in the past year
- Perth dwelling values are -21.4%
 below the record high, which was in
 June 2014



Quarterly and annual change in dwelling values - Hobart



- Hobart dwelling values increased0.2% in **December**
- Dwelling values increased 3.4% in the quarter
- Hobart dwelling values are up by3.9% in the past year
- Hobart dwelling values were at a record high at December 2019



Quarterly and annual change in dwelling values - Darwin



- Darwin dwelling values decreased 0.5% in **December**
- Dwelling values decreased -1.4% in the quarter
- Darwin dwelling values are down by -9.7% in the past year
- Darwin dwelling values are -31.8% below the record high, which was in May 2014



Quarterly and annual change in dwelling values - ACT

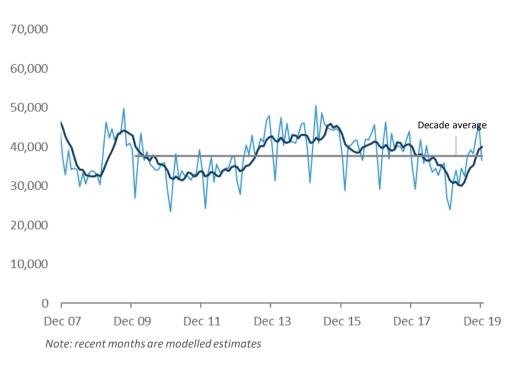


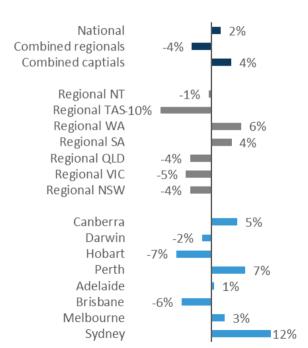
- ACT dwelling values decreased 0.1%
 in December
- Dwelling values increased 2.3% in the quarter
- ACT dwelling values are up by3.1% in the past year
- ACT dwelling values were at a record high at December 2019



Since October, settled sales volumes have trended back above the decade average

Monthly settled sales with six month moving average, National Annual change in settles sales

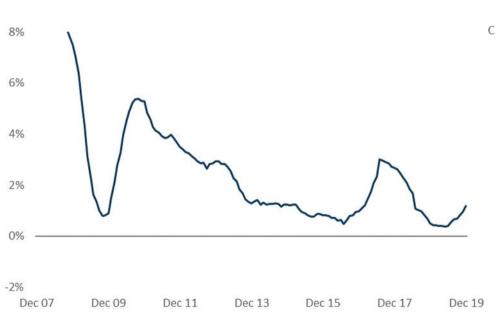




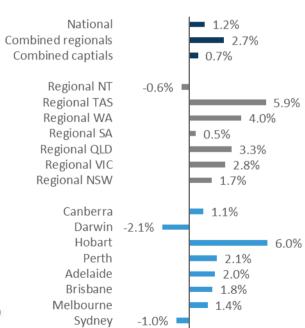


Strong population growth and a slowdown in construction has pushed rents slightly higher over the year to December

Annual change in rental rates - National



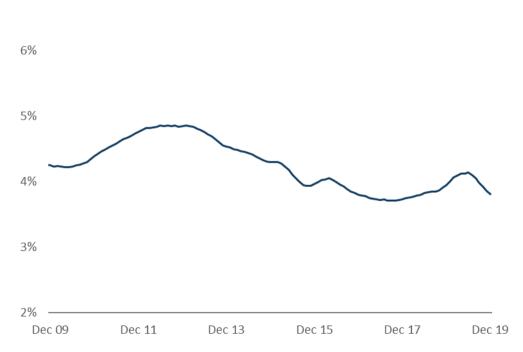
Annual change in rental rates



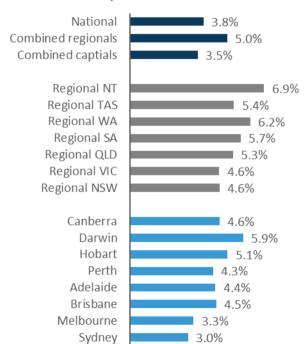


Despite rising rent values, the rebound in property values continued to put downward pressure on rents over 2019

Gross rental yields - National



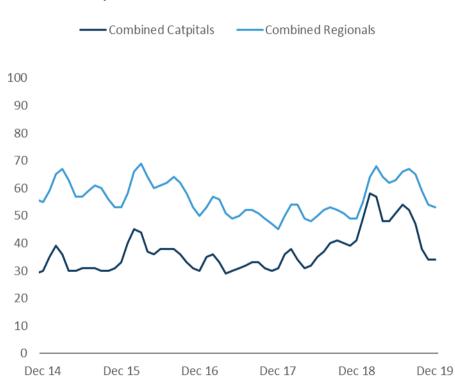
Gross rental yields as at Dec 19



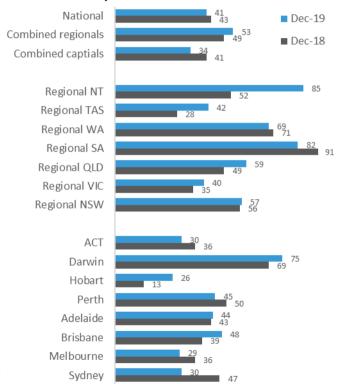


Days on market have tightened drastically over the year as demand improves

Median days on market



Median days on market Dec 19 v Dec 18

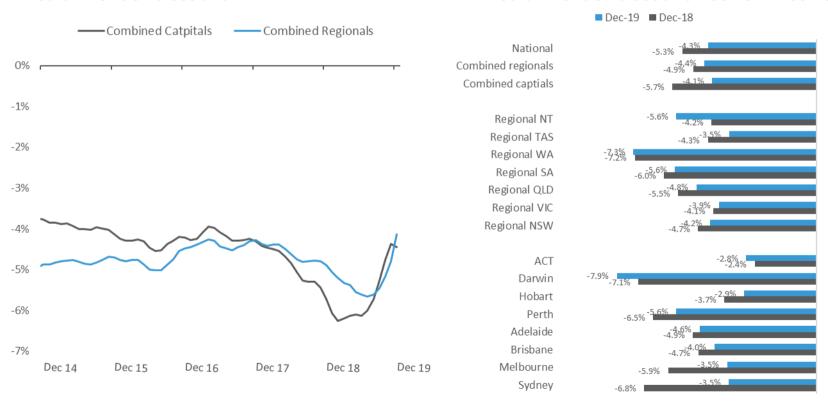




Vendor discounting may stabilize as more stock comes to market

Median vendor discount

Median vendor discount Dec 19 v Dec 18





New listings have fallen -10.8% over the year, while total listings are down -7.7%. The decline in stock for sale may continue to ease as sellers return to the market amid a price upswing

Number of new and total properties advertised for sale, 28 days to 29 December 2019

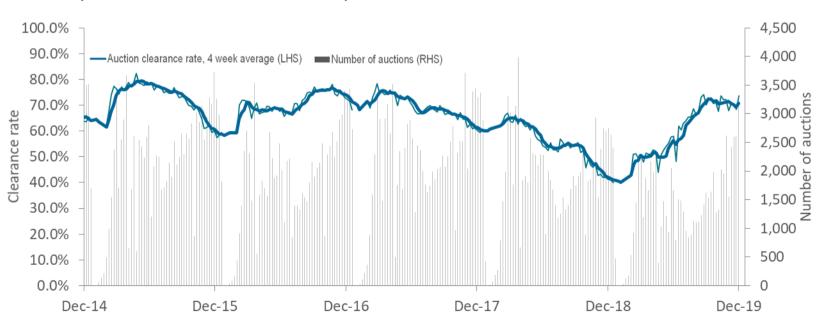
Capital city	No. of new listings	Annual %change in new listings	No. of total listings	Annual % change in total listings
Sydney	1,659	-9.1%	19,606	-22.3%
Melbourne	2,061	-15.2%	28,620	-12.5%
Brisbane	1,992	2.4%	18,778	-4.8%
Adelaide	733	-16.4%	7,983	3.9%
Perth	1,603	-19.5%	17,588	-10.1%
Hobart	213	-24.2%	999	-12.3%
Darwin	56	-22.2%	1,235	-7.1%
Canberra	209	-14.7%	1,983	-2.9%
Combined Capitals	8,526	-11.8%	96,792	-11.5%

State	No. of new listings	Annual %change in new listings	No. of total listings	Annual %change in total listings
NSW	4,604	-13.0%	43,235	-12.2%
Vic	4,132	-12.7%	45,038	-8.7%
Qld	5,394	-0.5%	57,827	-5.5%
SA	1,329	-13.2%	16,787	1.5%
WA	2,626	-17.6%	29,743	-8.7%
Tas	681	-20.3%	4,305	-9.8%
NT	94	-10.5%	1,860	-3.3%
ACT	215	-14.0%	2,087	-2.6%
National	19,075	-10.8%	200,882	-7.7%



2019 finished with a clearance rate of 69.5%, which is 28.4 percentage points higher than the same week in the previous year

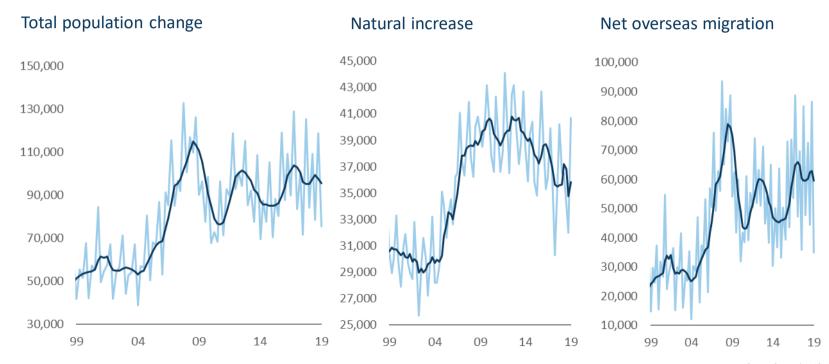
Weekly clearance rates, combined capital cities





Housing demand: population growth was 1.5% in the year to June, which sits just below the decade average of 1.6%

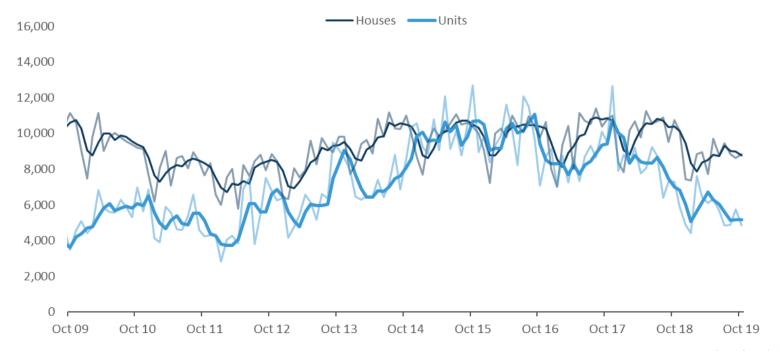
Components of population change, quarterly and rolling annual average, Australia





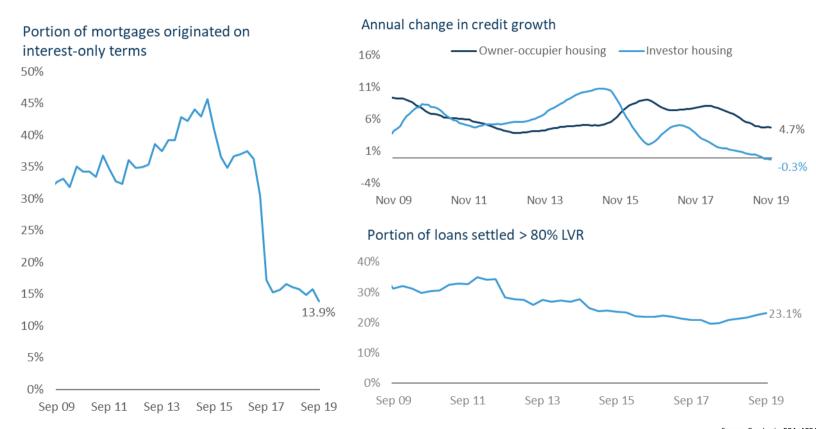
Approved housing supply fell by 21.4% in trend terms over the year, led by a 31.2% decline in units

Number of dwellings approved for construction, National (original and 3 month rolling average)





The annual change in investor housing credit shrank for the third consecutive month in November

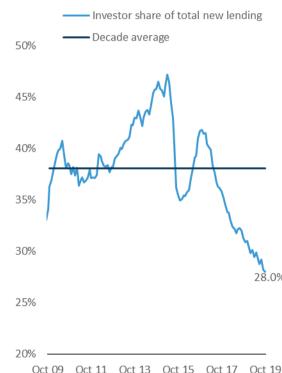




Monthly value of new finance commitments, total



Portion of new lending for investment housing (excluding refinance)



The value of lending to owner occupiers increased 2.2% in October 19, while investor loans were 1.4% higher over the month. Investors continue to comprise a lower than average share of mortgage demand.



First home buyer participation continues to trend upward as prices move through the bottom of the cycle

First home buyers as a portion of owner-occupier finance commitments (values)

(data is seasonally adjusted and excludes refinancing)

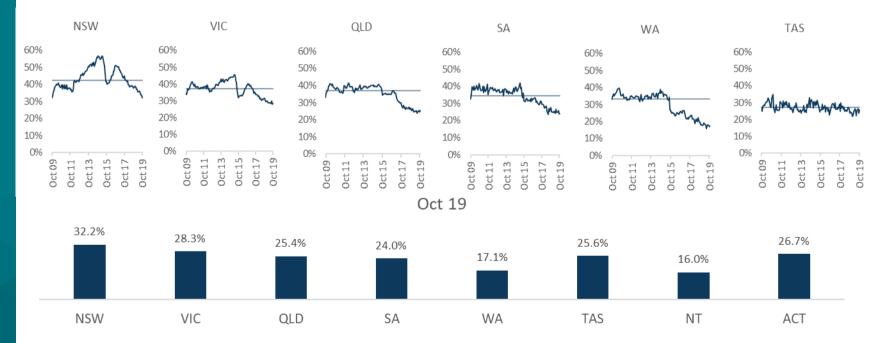




The investor portion of total new mortgage lending is at a decade low in NSW, and near-decade low in VIC

Investors as a portion of total value of lending

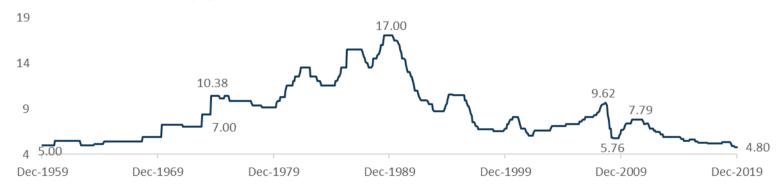
(data is seasonally adjusted and excludes refinancing)





The average standard variable mortgage rate continued to track at 4.8% in December, the lowest rate since at least the 1950's

Standard variable mortgage rates over time



Avg mortgage rate by product type, December 2019 (%)









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