



Our Insights. Your Story.

Property market chart pack – September 2019



Residential Real Estate Underpins Australia's Wealth

- Residential Real Estate
 \$6.5 Trillion
- Australian Superannuation \$2.8 Trillion
- Australian Listed Stocks \$2.0 Trillion
- Commercial Real Estate \$993 Billion

As at the end of August 2019





10.3 millionNumber of dwellings



\$1.79 trillion
Outstanding
mortgage debt



49.3%
Household wealth
held in housing



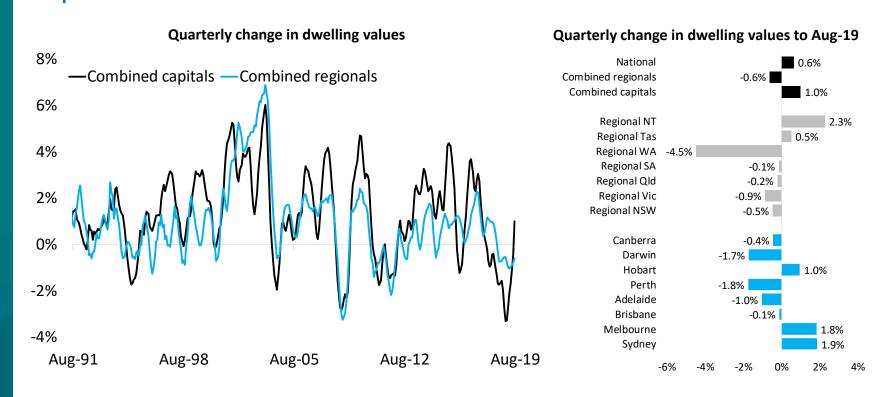
367,631 Total sales p.a.



\$250.8 billion Gross value of sales p.a.

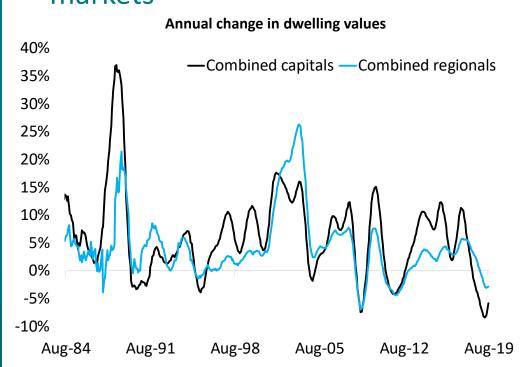


National dwelling values posted a 0.6% lift over the three months ending August, the first rise over any three month period since Nov-17

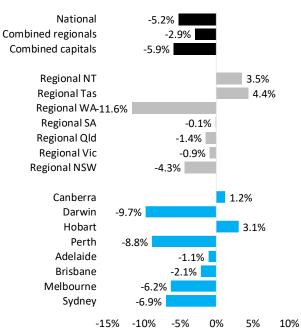




Although values have continued to decline on an annual basis, the rate of decline is now improving across the combined capitals and has stabilised across the regional markets

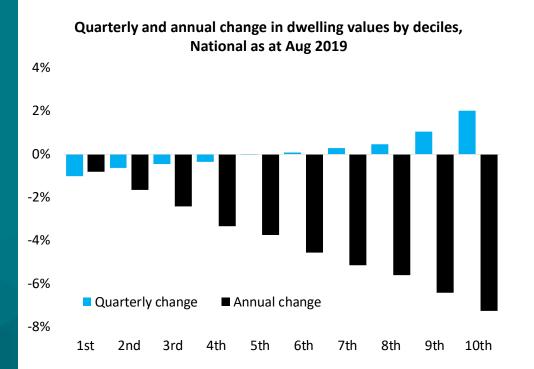


Annual change in dwelling values to Aug-19

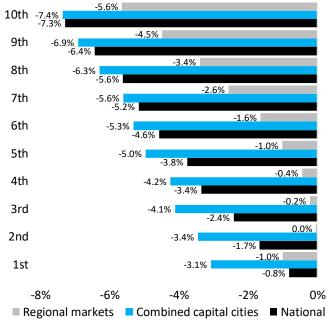




The recent increases in dwelling values are most evident across higher valued properties

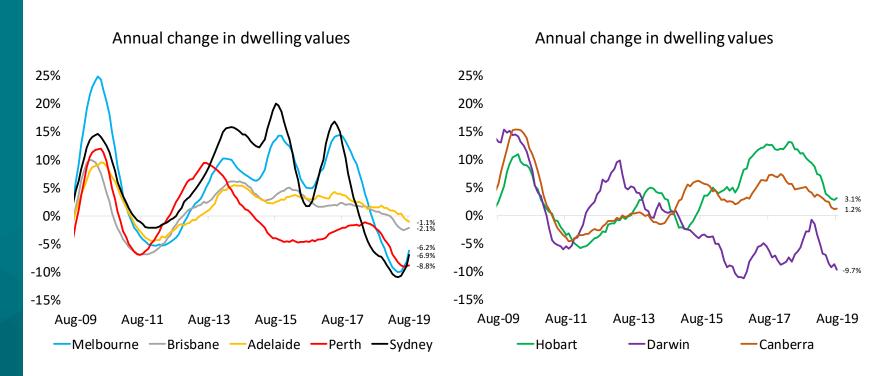


Annual change in dwelling values by decile, Aug-19



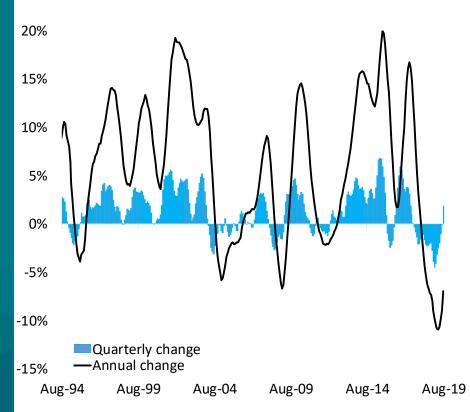


Although the annual change in dwelling values is generally lower currently than a year ago, a number of cities are now showing a reversal of the declining trend





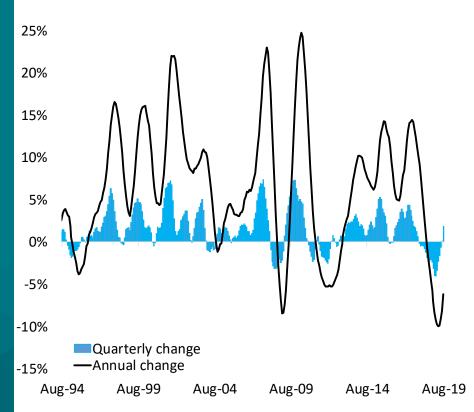
Quarterly and annual change in dwelling values - Sydney



Sydney dwelling values increased by 1.6% in August and by 1.9% over the three months to August 2019. Sydney dwelling values have fallen by -6.9% over the past year and they are currently -13.3% lower than their July 2017 peak.



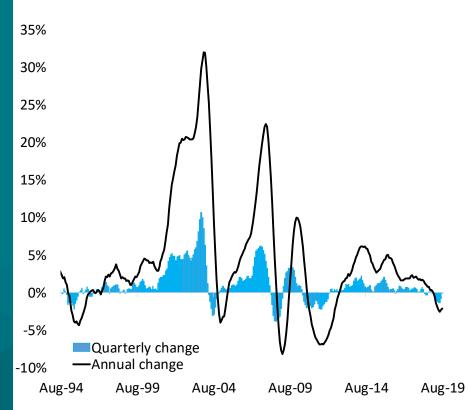
Quarterly and annual change in dwelling values - Melbourne



Melbourne dwelling values increased by 1.4% in August and by 1.8% over the three months to August 2019. Melbourne dwelling values have fallen by -6.2% over the past year and they are currently -9.5% lower than their November 2017 peak.



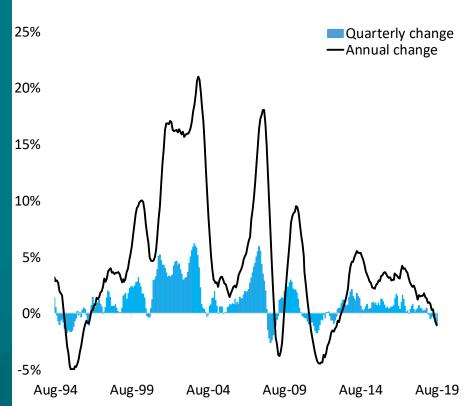
Quarterly and annual change in dwelling values - Brisbane



Brisbane dwelling values increased by 0.2% in August however, they were -0.1% lower over the three months to August 2019. Brisbane dwelling values have fallen by -2.1% over the past year and they are currently -2.5% lower than their April 2018 peak.



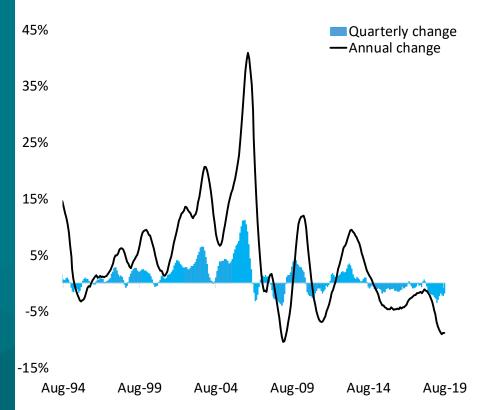
Quarterly and annual change in dwelling values - Adelaide



Adelaide dwelling values fell by -0.2% in August and they were -1.0% lower over the three months to August 2019. Adelaide dwelling values have fallen by -1.1% over the past year and they are currently -1.5% lower than their December 2018 peak.



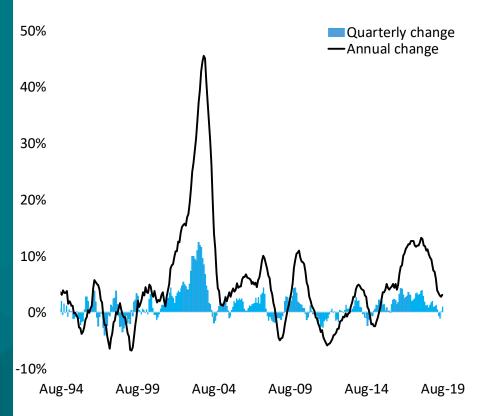
Quarterly and annual change in dwelling values - Perth



Perth dwelling values fell by -0.5% in August and they were -1.8% lower over the three months to August 2019. Perth dwelling values have fallen by -8.8% over the past year and they are currently -20.6% lower than their June 2014 peak.



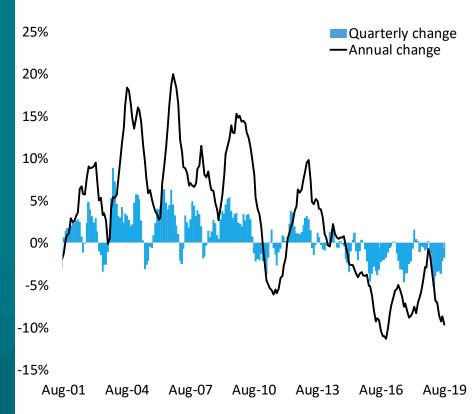
Quarterly and annual change in dwelling values - Hobart



Hobart dwelling values increased by 0.5% in August and they were 1.0% higher over the three months to August 2019. Hobart dwelling values have increased by 3.1% over the past year and they are currently -0.3% lower than their March 2019 peak.



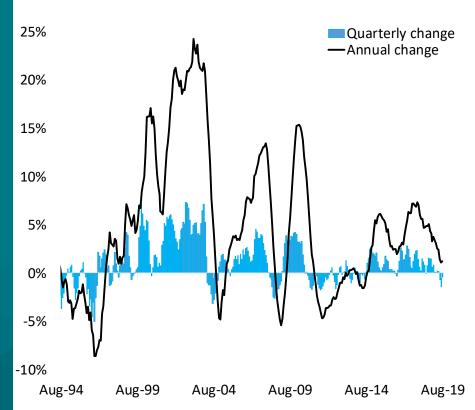
Quarterly and annual change in dwelling values - Darwin



Darwin dwelling values fell by -1.2% in August and they were -1.7% lower over the three months to August 2019. Darwin dwelling values have fallen by -9.7% over the past year and they are currently -30.7% lower than their May 2014 peak.



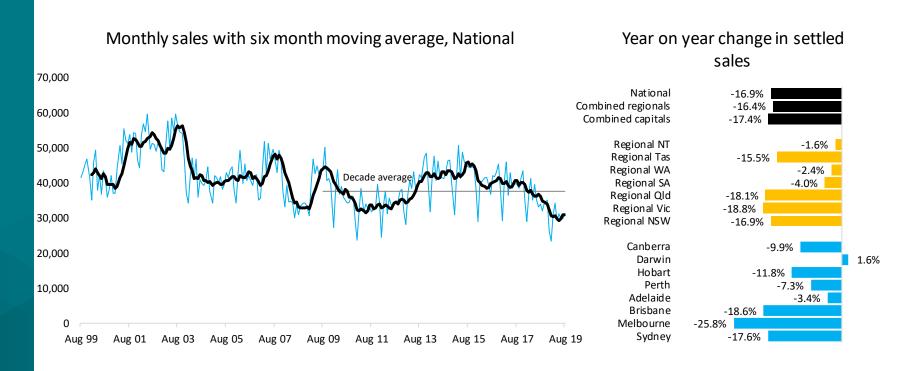
Quarterly and annual change in dwelling values - Canberra



Canberra dwelling values increased by 0.8% in August however, they were -0.4% lower over the three months to August 2019. Canberra dwelling values have increased by 1.2% over the past year and they are currently -0.7% lower than their April 2019 peak.

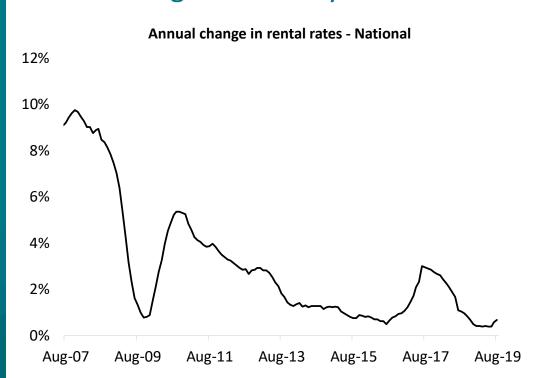


While transaction volumes are much lower than a year ago, recently monthly data points to a trend of increasing transactions

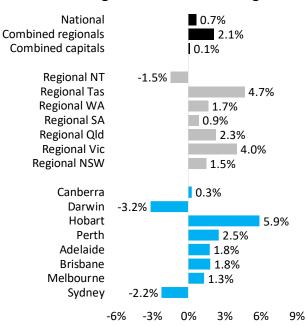




National rental rates fell for the second consecutive month in August however, the annual rate of rental growth is increasing moderately

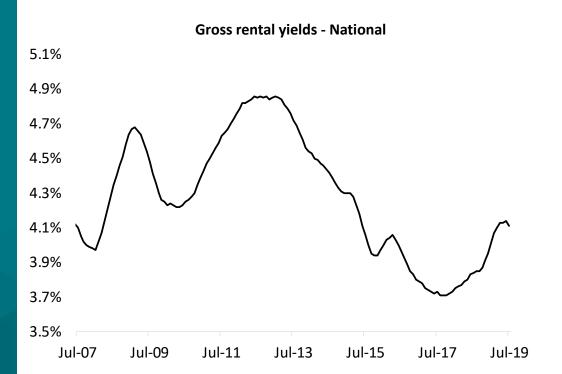


Annual change in rental rates to Aug-19

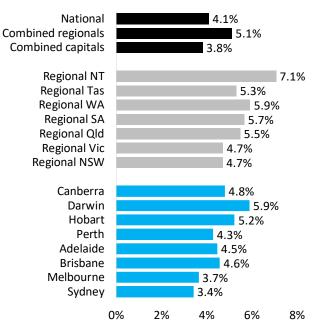




Over recent years there has been a fairly sharp improvement in gross rental yields however, over recent months rental yields have started trending lower

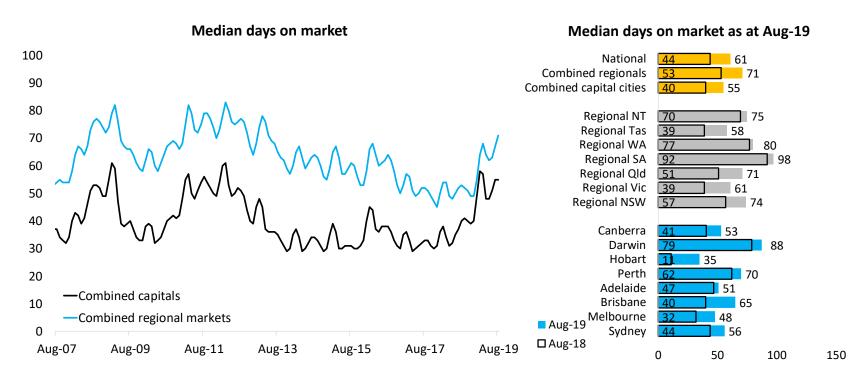


Gross rental yields as at Aug-19



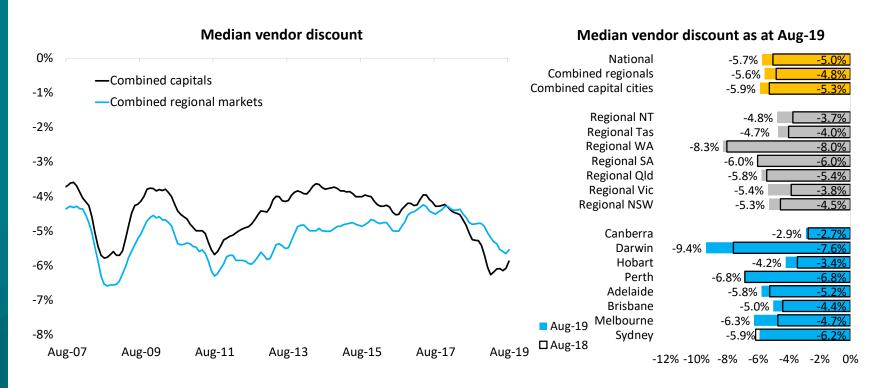


Across the combined capital cities, days on market are steady but higher over the year while in regional areas days on market is increasing and higher than a year ago





The level of vendor discounting has increased over the past year however, it has begun to reduce over recent months





The volume of stock for sale is lower than it was a year ago with new stock being listed for sale substantially lower

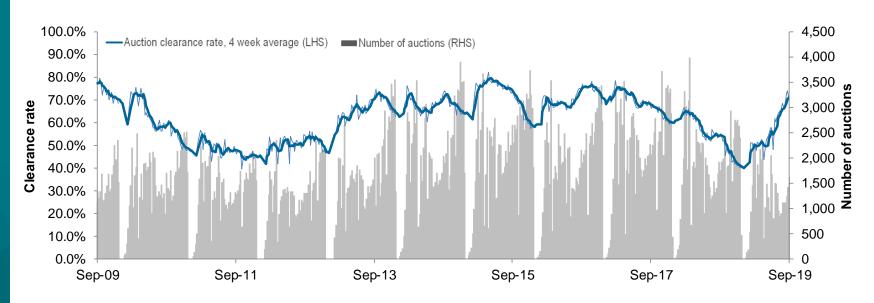
Number of new and total properties advertised for sale, 28 days to 1 September 2019

Capital city	No of new listings	12 mth change (%)	No of total listings	12 mth change (%)	State	No of new listings	12 mth change (%)	No of total listings	12 mth change (%)
Sydney	5,364	-20.5%	22,079	-19.8%	NSW	8,923	-18.9%	45,188	-9.4%
Melbourne	6,140	-18.3%	29,684	-6.9%	Vic	8,484	-18.1%	45,263	-5.3%
Brisbane	3,321	-16.5%	19,234	-4.3%	Qld	7,542	-18.0%	58,930	-5.2%
Adelaide	1,581	-10.4%	7,832	2.8%	SA	2,194	-10.5%	16,240	-0.4%
Perth	2,602	-12.9%	18,179	-8.9%	WA	3,671	-12.4%	30,072	-8.7%
Hobart	298	-12.4%	1,060	6.9%	Tas	765	-7.3%	4,222	-5.4%
Darwin	160	3.2%	1,440	0.9%	NT	214	-1.4%	2,076	2.1%
Canberra	543	-12.8%	2,099	11.1%	ACT	554	-14.6%	2,189	10.6%
Combined capitals	20,009	-17.0%	101,607	-8.8%	National	32,347	-16.8%	204,180	-6.1%



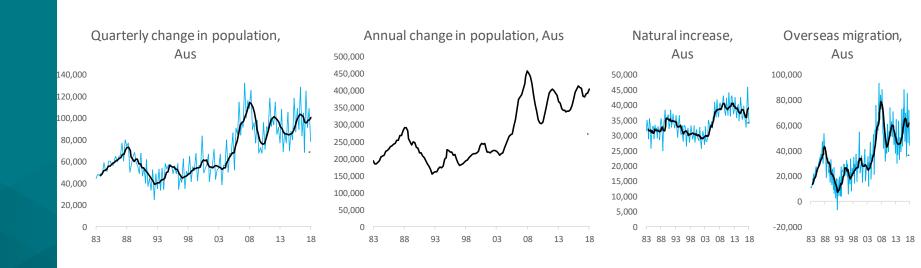
Although auction volumes remain low relative to recent years, auction clearance rates continue to trend higher

Weekly clearance rates, combined capital cities





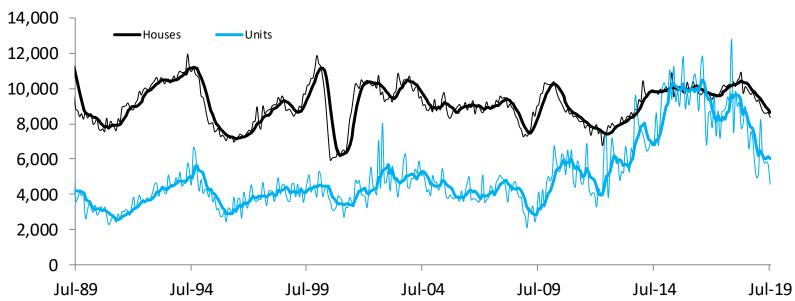
Housing demand: migration to Australia remains high however, the quarterly change in population growth has dipped a little





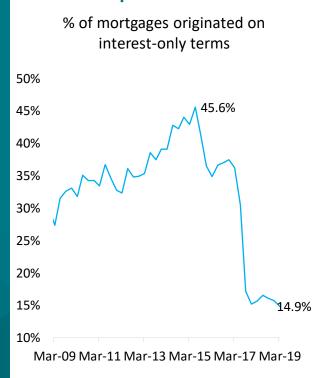
Both house and unit approvals continue to trend lower, with larger falls in approved unit supply

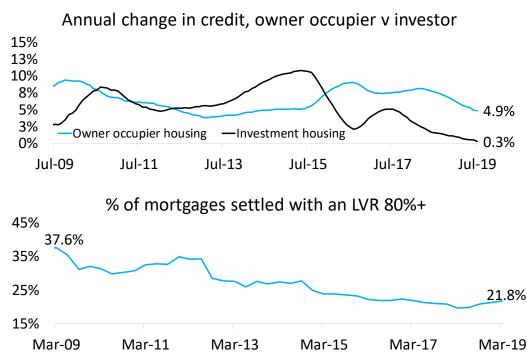
Number of dwellings approved for construction, National



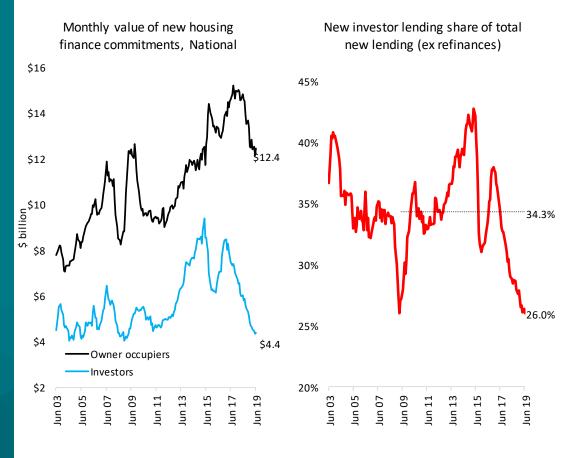


Housing credit is expanding at an historically slow pace however, in July there was a rise in credit to owneroccupiers while investor credit fell







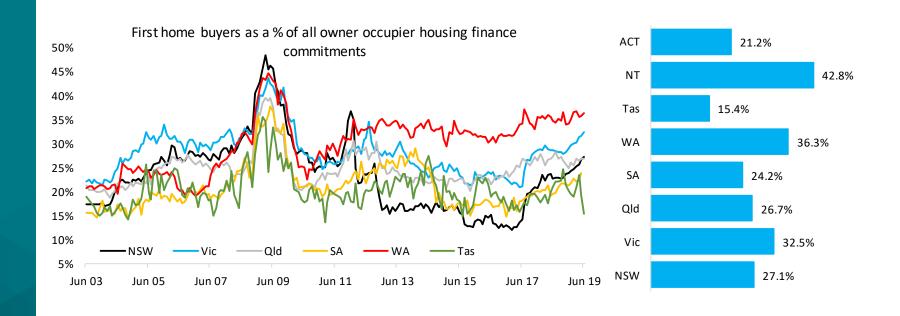


The slowdown in credit growth is mostly due to a sharp reduction in investment lending; down 24% over the past year and almost 53% lower relative to the 2015 peak.

More recently, owner occupier lending has dived sharply, down 15% over the past 12 months



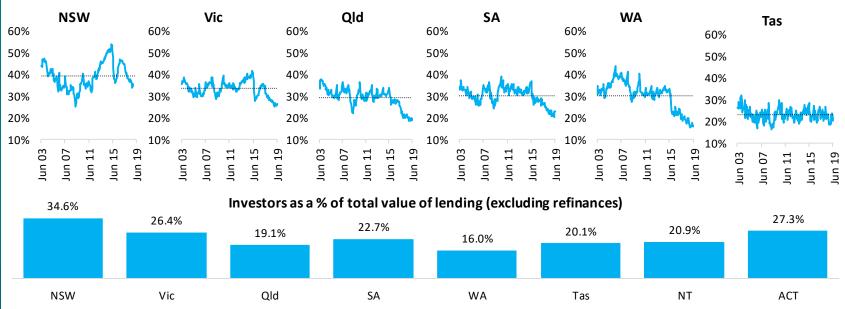
First home buyers have been a key source of housing demand due to improved affordability, less competition from investors, low mortgage rates and incentives





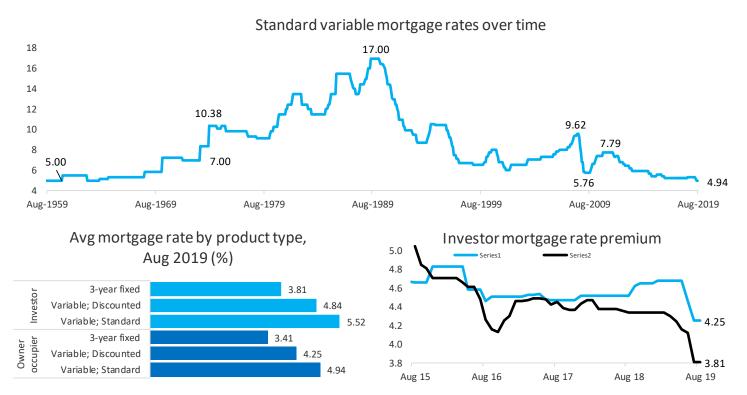
Investor activity has faded over the past couple of years in each state and territory and is yet to show a rebound

Investor housing finance commitments by states as a share of total commitments (excluding refinances)





Following successive 25 basis point cuts to interest rates in June and July, mortgage rates sit at their lowest levels since the 1950s





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